

IOPener Europe

Early 2011



Market Developments

Welcome to the first edition of IOPener for 2011. This year has opened to a lot of activity within the IT function across different sectors throughout Europe; banks continue to invest heavily in restructuring their operations across both the investment and retail banking sectors and consumer oriented businesses continue to invest in broadening their multi channel appeal, their IT infrastructure as well as their people, to enable them to do that. As this year gets underway, we thought it would be useful to give you a sense of what we are observing across a number of different European countries.

In **Belgium** there is an increasing realisation amongst many companies that the demands placed by consumers on B2C technologies, and their supporting platforms (which are mostly mobile), are shaping and driving business use of technology, but that many IT functions have still not worked out how to provide multi platform access to in-house systems in order to comply with company security policies.

In **Italy** many organisation are at the end of a huge consolidation period, with significant pressure on strategic cost management and rationalisation of investments. Within service industries especially, we perceive demand for new IT functional leadership with a focus on new distribution and customer experience models.

In **The Netherlands** we see an increasing demand for Chief Information Officers or their direct reports, who have experience in outsourcing deals exceeding €1b. Moreover, the demand for diversity candidates in the broadest sense keeps increasing.

In **Spain** three main trends are putting the CIO function in the Spanish environment under scrutiny. *Firstly*, there is a need to evolve the profile towards a business-capable executive with strong business management competencies. *Secondly*, the need to address getting the companies on-line and transforming legacy systems, via rationalisation of the cost and managing outsourced parts of their functions. *Thirdly*, to evolve the function towards internal client service, making it more commercial and client oriented with the implication for capacity utilisation, client services, monetization, etc.

In both **Spain** and the **UK** we are noticing an emerging trend for a new position of CDO (Chief Digital Officer) with marketing and web 2.0, and beyond, skills reporting to the CIO or even to the CEO. These individuals bring a convergence of expertise ranging from an understanding of the business benefits of implementing a service-oriented architecture, to the knowledge of how to take advantage of the abundant opportunities to connect with consumers presented by social web technologies including blogs, wikis and social networking sites.

In **Sweden** we see an accentuated transition and pressure to shift from a back office cost saver focus to a front office value provider. It has been a hot topic for years but we are now seeing some results and there is an increasing demand to develop the business skills within the IT function. Consumerisation of IT is a hot topic in Sweden accentuated by the recent launch of the iPad 2 and the increasing number of tablet users.

Cyber Security Event

Russell Reynolds Associates, in conjunction with the Prince's Trust Technology Leadership Group, will be co-hosting a discussion on Cyber Security on Thursday 5th May at the Fujitsu Offices in London. For further details please contact Jolene Wessels: jolene.wessels@russellreynolds.com

IOPening Moves & Changes (Early 2011)

Belgium

Magotteaux

- **Minh Hua** has been appointed CIO for Magotteaux. Minh has worked previously for GSK and Unilever in different IT functions.

France

Aviva

- Aviva has appointed **François-Xavier Quilici** Chief Information Technology Officer for Aviva France, as well as Core IT Applications Director for Aviva Europe. Francois Xavier joins from Zurich Financial Services where he was CEO of its shared services provider ServiZurich.

Dresser-Rand

- **Philippe Bailly** joins Dresser Rand as Head of IT EMEA.

Germany

Allianz

- Following a reorganisation, **Dr. Ralf Schneider** becomes CIO of Allianz Group. **Alexander Vollert** has been appointed to Board Member IT of Allianz in Germany.

Deutsche Telekom

- **Dr Thomas Kiessling** has joined Deutsche Telekom as Chief Product and Innovation Officer reporting to Edward Kozel. Thomas was previously CTO for Bwin, Europe's largest online betting and gaming business.

Lufthansa Cargo

- Lufthansa Cargo has appointed **Dr. Roland Schütz** CIO. Ronald joins from Lufthansa Systems where he had previously been COO Infrastructure Services.

Merck

- German pharmaceutical firm, Merck, has named **Frederic Wohlwend** CIO. He will replace Kai Beckmann, who will join the company's executive board with responsibility for Global Human Resources. Frederic was previously Senior Vice President Information Services for Merck's chemicals business sector.

Sanofi-Aventis

- **Gabriele Welt** has been appointed CIO Europe. **Maxime Moreau** follows her as Head of IT Germany.

Tchibo

- The retailer has created a new Board position for IT & Supply Chain. **Holger Bellmann** joins from Libri to assume the new role.

Thales

- Thales has appointed **Markus Hupfer** Technical Director Germany. Markus joins from EADS.

Vodafone

- **Christoph Böhm** takes over as CIO from Wilhelm Pletschen, who will retire after 20 year as CIO Germany. Christoph joins from Active Billing, a Deutsche Telekom affiliate where he was previously CEO.

Russia

Comstar

- Russian operator Comstar-Regions, the regional subsidiary of Comstar, announced it has appointed **Valeriy Goldfeld** as CTO. Valeriy previously worked as Head Engineer at the Russian branch of Huawei and replaces Aleksey Petrov as CTO.

Spain

Reparalia

- **José Luis Antón**, former CIO of Aguirre Newman, has been named CIO of Reparalia.

GNEIS

- **Ruben Muñoz** has been appointed General Manager of GNEIS, the technology services company of Bankinter. He was formerly CIO of Linea Directa Aseguradora (an affiliate of Bankinter)

Panrico

- **Jordi Damià** has been appointed CTO of Panrico. Jordi was formerly a manager at Universidad de Barcelona and CIO of Rentia Corporación.

Sweden

Electrolux

- Electrolux, a global leader in household appliances and appliances for professional use, has appointed **Marcus Claesson** Group CIO, succeeding Bertil Norberg who will continue within Electrolux.

Ericsson

- Swedish telecom firm Ericsson, plans to merge its three IT departments in 2011. The department called One Ericsson IT is to be run by the new CIO **Petter Järtby**. He says the new organisation aims to increase efficiency in Ericsson's IT environment, and is to increase focus on innovation.

United Kingdom

Arup

- **Richard Cross** has become the first CIO at Arup, the civil engineering firm behind the Sydney Opera House and other landmark engineering projects, including the 2008 Beijing Olympics. Richard previously held the position of Group Technology Director at ITV. He worked at ITV for over six years and oversaw several significant changes at the organisation.

British Gas

- British Gas has appointed TalkTalk CIO **David Cooper** to take over as CIO. British Gas has been without a dedicated CIO since Dave Bickerton became CIO for British Gas' parent company Centrica last year.

Barclays

- Barclays has appointed **Shaygan Kheradpir** as COO for the global retail bank. Shaygan was previously Group CIO for Verizon Communications.

CSC

- CSC has named **Nick Hopkinson** Director of Cybersecurity within its UK business. Before joining CSC, Nick was responsible for significant operations and policy delivery functions before becoming Director of Programs, and then Chief Information Officer of Government Communications Headquarters (GCHQ)

Tesco

- **Mike McNamara** has been promoted to the role of CIO for Tesco. Mike was previously Operations Director and CTO for Tesco.com. His promotion is a result of Philip Clarke's promotion to CEO.

Salesforce.com

- BT's Chief Scientist, **JP Rangaswami** has left to join Salesforce.com as Chief Scientist. JP has over 5 years with BT and was previously CIO for BT Global Services.

UK Government

- **John Suffolk** stepped down as the Government's CIO after 4 years in the role and is replaced by the DWP's CIO, **Joe Harley** reporting to Francis Maude, Minister for the Cabinet Office, and the government's Chief Operating Officer Ian Watmore.

About Russell Reynolds Associates

Leadership for a Changing World. In today's global business environment, success is driven by the talent, vision and leadership capabilities of senior executives.

Russell Reynolds Associates is a leading global executive search and assessment firm with more than 300 consultants based in 39 offices worldwide. Our consultants work closely with public and private organizations to identify, assess and recruit senior executives and board members to drive long-term growth and success. We value teamwork, serving our clients with a collaborative approach that spans our international network of sector and functional experts.

Our in-depth knowledge of major industries and our clients' specific business challenges, combined with our understanding of who and what make an effective leader, ensure that our clients secure the best leadership teams for the ongoing success of their businesses. For more information, please visit us at www.russellreynolds.com.