

Telecom Telego Asia/Pacific

October – December 2009



Asia Telco executives' confidence in the market is coming back as a result of the growth in the mobile applications business and huge investment in 3G by several major Asian countries. Remarkably, despite the global economic recession in 2009, the three major carriers in China continued to add millions of subscribers, to the envy of their counterparts around the world. Future growth prospects look very promising, especially in China and India, but also across South East Asia, with rising demand and rapid innovation driving the market. Surprisingly, the executive talent market remains comparatively quiet, although we expect that to change rapidly in 2010.

Telecom Telego (highlights October – December 2009)

Acision

- Atanu Choudhury has been appointed Vice President and General Manager for South West Asia of Acision, a messaging company. Mr Choudhury was previously Vice President Sales, South West Asia at Dilithium Networks.

Alcatel-Lucent

- Tim Marshall will join Alcatel-Lucent Australia in 2010 in a role yet to be disclosed. Mr Marshall was most recently media advisor to Minister of Communications, Stephen Conroy.
- Sean O'Halloran was appointed Vice President of the NBN team. He was previously Vice President, Enterprise Group in Australia.
- Rajeev Singh-Molares has been appointed President of Asia Pacific, replacing Sean Dolan. Mr Singh-Molares was most recently Chief Strategy Officer for Alcatel-Lucent.

Bharti Airtel

- Syed Safawi, Bharti Airtel's Executive Director of Mobile Services, has quit his post to pursue new challenges.

Clavister

- Richard Huang has been appointed Regional Sales Director for Asia of this IP-based security and unified threat management (UTM) specialist. Mr Huang joined Clavister from secure web gateway provider Anchiva, where he was Sales Director for Taiwan and Hong Kong.

CSIRO

- Ian Oppermann was appointed Director of CSIRO's ICT Centre, one of the largest information and communication technologies research facilities in Australia. Dr Oppermann was previously Global Head, SMC Sales Partnering and Go-To-Market for Nokia Siemens Networks.

cVidya Networks

- Arve Johansen, the former Deputy Chief Executive Officer of Telenor has been appointed to the company's advisory board. Mr Johansen joined Telenor in 1989 and prior to being Chief Executive Officer, also served as Head of Asia.



Engin

- Charles Solomon was promoted from his role as General Manager to Chief Executive Officer at the Australian internet telephony company, which has been without a Chief Executive Officer for a year.

Extreme Networks

- Nicky Choo was promoted to Regional Director for Southeast Asia. Mr Choo will concurrently serve as Director, Channels/Alliances and Services, Asia Pacific/Japan, a position he has held since July 2008.

Globe Telecom

- Mari Litonjua has been appointed Head of Broadband, Data and Landline Business. Mr Mari was formerly Marketing Director at Motorola Philippines.

National Broadband Company

- Mike Kaiser was appointed Principal, Government Relations and External Affairs. He was Queensland Premier Anna Bligh's Chief of Staff.
- Claire Rawlins was appointed Chief Information Officer. Ms Rawlins was most recently Managing Director of Group Technology with BT Design.

Nokia

- Will Harris was promoted to Head of Marketing, Southeast Asia Pacific, based in Singapore. Mr Harris is currently Nokia's UK Marketing Head.
- Chris Leong has been appointed Head of Nokia, Greater China, Japan and Korea sales unit. Prior to this appointment, Ms. Leong was the worldwide Head of Go-to-Market (GTM) operations at Nokia. She is replacing Colin Giles who has been promoted to Global Head of Sales.
- Loren Shuster has been promoted to worldwide Head of GTM operations at Nokia to be based in Helsinki. Mr. Shuster is currently Head of Marketing for Southeast Asia-Pacific. Mr. Shuster was previously Vice President of Sales at Nokia for sub-Saharan Africa and General Manager at Nokia Taiwan.

Nokia Siemens Networks

- Paul Tyler has been appointed Head of Sales, Asia Pacific. Mr Tyler was previously Head of the Nokia Siemens business in Australia, New Zealand and the Pacific Islands.

Orange Business Services

- Patrick Li has been appointed General Manager of China. Prior to joining Orange, Mr Li was Director of China, Director of North Asia Channel Sales and Marketing at Seagate.

Tejas Networks

- Telecom product company Tejas Networks Ltd. announced that V Balakrishnan has joined the Tejas board as an Independent Director. Mr Balakrishnan is a Senior Vice President and Group Chief Financial Officer at Infosys Technologies.

Telecom New Zealand

- David Havercroft was appointed Chief Information Officer of Telecom New Zealand. Mr Havercroft was formerly Telecommunication Industry Leader, Asia Pacific at IBM Global Business Services.

Telstra

- Peter Jamieson will temporarily fill the role of Acting Executive Director of Category Marketing and Operations in addition to his normal responsibilities as Executive Director Business Performance.
- Holly Kramer resigned as Group Managing Director, Product Management. The product portfolio will be split in two with Justin Milne heading PSTN, fixed broadband, BigPond and media, and Philip Jones will have acting responsibility for wireless, data, applications and services.

- Glenice Maclellan was named Group Managing Director, Telstra Consumer, replacing David Moffat, who left Telstra at the end of November after nearly 10 years with the company.
- Robert Nason was appointed Head of Customer Satisfaction, Simplification and Productivity. Mr Nason was previously Racing Victoria's Chief Executive and most recently ran Tabcorp's wagering business.
- Michael Rocca has assumed the role of Acting Chief Operating Officer with John McInerney, Chief Information Officer, now reporting to him.
- Tarek Robbiati was appointed Head of International Business unit. He will manage CSL, Reach and Telstra's businesses in China.

UTStarcom

- Kenneth Luk has been appointed Senior Vice President and Chief Financial Officer. Prior to joining UTStarcom, Mr Luk served as Chief Financial Officer for China Sunergy Company Ltd.

Vocollect

- Vance Lau has been appointed Managing Director, Asia Pacific (excluding Japan and South Korea) of Vocollect Inc. Mr Lau was formerly General Manager, Hong Kong and Taiwan, in the Business Objects Unit of SAP.

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