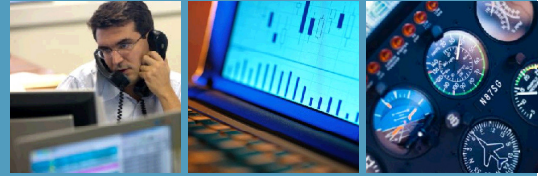


SoftWhere Asia/Pacific

January – March 2009



Despite a challenging economic environment, Chief Information Officers (CIOs) in Asia still expect their information technology (IT) budgets to grow. According to results from the 2009 CIO survey by Gartner Executive Programs (EXP), there is a planned budget growth increase of 5.3 percent in 2009—compared to essentially flat growth of just 0.16 percent reported by CIOs globally.

This is a contrast to the last big downturn in 2001 when technology budgets were clobbered. Since then, technology budgets have increased significantly—consistent with the view that IT capability has become increasingly strategically important for organisations. This is perhaps reassuring news for technology vendors this side of the world, suggesting that the Asia/Pacific region has been somewhat insulated ... or worse, it is yet to come.

SoftWhere (highlights January – March 2009)

Acronis

- Acronis has announced four new appointments within Asia. Yeong Chee Wai has been appointed Marketing Director for Asia. Ron Wee has been appointed Business Development Manager for Asia North. Tam Chek San has been appointed Business Development Manager for Asia South. Shaik Hussein has been appointed Senior Sales Manager for Malaysia.

AsialInfo Holdings

- AsialInfo announced that Eileen Chu will step down as Chief Financial Officer, effective 19 January. The company has appointed Wei Li, who previously served as Chief Financial Officer of Sony Ericsson China, to succeed Ms Chu.

CA

- Lin Tan has been appointed Channel Sales Director, Greater China of CA. Mr Tan was formerly Channel Sales Director, Greater China of Oracle.

CDC Corporation

- Bruce Cameron has been assigned additional responsibilities and is now of President of CDC Software, a wholly-owned subsidiary of CDC Corporation and a provider of industry-specific enterprise software applications and business services. Formerly, he was Executive Vice President of Worldwide Sales and Marketing.

Citrix Systems

- Michael King has been named President of Citrix Systems' Japan operations. Prior to this, Mr King was Chief Operating Officer of Citrix Systems Japan.
- Peter Brockhoff was promoted to Area Vice President for ANZ. He replaces Rob Willis, who is now Area Vice President for APAC.



CSC

- Simon Yim has been appointed Vice President of CSC's operations in China. Mr Yim was formerly Managing Director for Greater China and Korea at EDS.

Deutsche Telekom

- T-Systems, the enterprise customer unit of Deutsche Telekom, has appointed Uwe Schlager as Managing Director and Chairman T-Systems Singapore, effective 1 March 2009. He succeeds Thomas Jakob, who will assume a leading Sales position at T-Systems for the Asia-Pacific region on 1 September 2009. Mr Schlager joins T-Systems from Daimler AG, where he was the General Manager of IT-Infrastructure for the Asia-Pacific, Middle East and Africa regions.

e-Cop

- Sui Wee Chong has been appointed Executive Director of e-Cop to head the security and risk management firm's operations and strategies. Previously, Mr Sui was Vice President and General Manager of Certis Technology International.

EDS

- EDS, an HP company, has promoted Kevin Jones to Senior Vice President of the Asia Pacific and Japan region. Most recently, Mr Jones served as Vice President and Managing Director of EDS' UK Department for Work and Pensions Account, where he led Sales, Delivery and Relationship Development for one of the company's largest clients.

Gen-i

- Connell Graham has been named General Manager, ICT Services with Telecom New Zealand's services business. Mr Graham returns to New Zealand from the UK, where he has been consulting for the past two years. He was previously Chief of Customer Operations with TelstraClear and Director, Managed Services with Unisys New Zealand.

Greenplum

- Keith Budge has been appointed General Manager Asia Pacific and Japan of Greenplum, a leading provider of database software for the next generation of data warehousing and analytics. Previously, Mr Keith was Senior Vice President and General Manager, Asia Pacific and Japan of Business Objects S.A.

Interwoven

- Interwoven has appointed Kyle McManus as Managing Director ANZ, replacing Stephen Walker. Before returning to the US to work in other businesses, Mr McManus worked for Interwoven earlier in his career and had helped establish the brand in the Asia/Pacific region.

McAfee

- McAfee has appointed Wen Zhenbang as new Managing Director for China. In his new position, Mr Wen is in charge of McAfee's business expansion in mainland China, Hong Kong and Taiwan and is responsible for ensuring the efficient operations of different departments.

Microsoft

- Leslie Chu has been promoted to General Manager of Microsoft, online services group, Hong Kong, Macau and Taiwan. Previously, Mr Chu was Microsoft's Country Manager in Hong Kong and Macau.
- Geoff Thomas has been appointed General Manager of Communications Sector in Asia Pacific, Greater China, India and Japan. Mr. Thomas was formerly General Manager, US Distribution & Services Sector of Microsoft.
- Microsoft has promoted Natasha Kwan to General Manager of Mobile Communications Business (MCB) in Asia, including Australia, the Greater China region, India, Japan, Korea, New Zealand and Southeast Asia. She was previously General Manager for Customer and Partner Experience for Microsoft.
- Hiroshi Maeda, the former Executive Officer of Oracle, joined Microsoft Japan as Officer, Japan Global Partner Group on 1 January 2009.

- Masae Yamanaka, formerly of IBM, joined Microsoft Japan as Group Senior Manager EPG, Distribution, CPG, Service Sales Group on 1 February 2009.

Misys

- Misys has appointed Alan Leong as Vice President, Sales of China and India. Mr Leong was previously Vice President and General Manager, Asia Pacific of Packeteer.

NComputing

- Mark Beckford has been appointed Vice President of Global Business Development of NComputing, a provider of ultra-low-cost computing solutions. Previously, Mr Beckford was an Intel executive who designed and led the company's key market initiatives,

Neusoft Corporation

- Klaus Zimmer has been appointed Vice President and European President of Neusoft Corporation, the largest offshore software and service provider in China. Mr Zimmer was formerly Chairman and Chief Executive Officer of SAP North Asia.

Oakton

- Steve Parker, Chief Operating Officer of Oakton, left the Australian IT services firm. He leaves a year after joining the company from the top ranks of Unisys Australia, where he was Managing Director ANZ.

Orange Business Services

- Kenneth Cheung has joined Orange Business Services as Head of Finance for Asia Pacific. Mr Cheung joins Orange Business Services with vast experience gained from many financial leadership positions over the past 18 years. His most recent position was Assistant Corporate Controller/Asia Pacific Finance Director for Avago Technologies International Sales Ltd in Singapore.

SAP

- Rajeev Mitroo has been appointed General Manager of SAP's new Business Objects division for Australia and New Zealand. Previously, Mr Mitroo was Sales Director for Business Objects.

Software AG

- Stuart Rees has been promoted to Vice President, Australia and New Zealand at Software AG, which focuses on business infrastructure. Mr Rees joined the company early in 2008 as Sales Director for the web methods business division.

SuccessFactors

- Murray Sargent has been appointed Vice President of Sales, Asia Pacific of SuccessFactors Inc., the global leader in on-demand performance and talent management solutions. Mr Sargent was previously Senior Vice President, Banking for SAP Asia Pacific and Japan.

Sybase 365

- Sybase 365 has appointed Vincent Godel as Business Development Manager and Maxence Paidavoine as Business Development Director. Mr Godel will be in charge of A2P (application to person) accounts while Mr Paidavoine will lead Sybase 365's mCommerce initiative in Australia. They will both be based in Sydney.

Triple Point

- Simon Woods has been appointed Managing Director, Asia Pacific of Triple Point. Mr Woods was formerly Managing Partner at IKAT Capital Ventures.

VMWare

- Andrew Dutton has been appointed General Manager, Asia Pacific and Japan of VMWare. Previously, Mr Dutton was Senior Vice President and General Manager of International Business for Computer Associates (CA).

WealthCraft

- Jacky Dai has been appointed Senior Marketing Manager at WealthCraft Systems, a leading IT solution provider for financial institutions. He was previously Business Development Manager for International Marketing and Sales at ZTE.

About Russell Reynolds Associates

Leadership. In today's ever-changing global business environment, success is driven by the talent, vision and leadership capabilities of senior executives.

Russell Reynolds Associates is a leading global executive search and assessment firm with more than 300 consultants based in 39 offices worldwide. Our consultants work closely with public and private organizations to identify, assess and recruit senior executives and board members to drive long-term growth and success. We value teamwork, serving our clients with a collaborative approach that spans our international network of sector and functional experts.

Our in-depth knowledge of major industries and our clients' specific business challenges, combined with our understanding of who and what makes an effective leader ensure that our clients secure the best leadership teams for the ongoing success of their businesses. For more information, please visit us at www.russellreynolds.com.