

Real Estate Practice

In today's challenging environment, real estate companies are reassessing their business and positioning themselves for uncertain times. The current unsettled nature of real estate requires strong stewardship throughout an organization, and as a result, a new breed of executive is in demand. Real estate professionals must have exceptional knowledge of the industry, a forward-thinking perspective with a global and local mindset, and the ability to effectively lead and manage during a tumultuous period.

Working with some of the world's most prominent investors, developers, managers and operators, our consultants cover the global real estate market, addressing human capital requirements from senior management to the "C-suite." Many of our consultants have worked within the industry—an experience that affords them unmatched market knowledge and valuable contacts in a wide range of organizations.

Structured as a global boutique, our Real Estate Practice emphasizes a team approach and collaboration, working with our colleagues around the world to conduct searches that cross industry sectors, borders and functions to recruit the most qualified candidates for our clients. With our extensive experience in the market, we serve a broad spectrum of organizations, including real estate private equity, owner/developers, REITs, corporate real estate, full service firms, real estate investment managers, hedge funds, real estate fund of funds, endowments and foundations, plan sponsors, and investment banks and financial services firms. Our expertise spans both equity and debt, across all sectors including commercial, retail, multifamily, hospitality, residential and infrastructure.





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