

# HardWhere Asia/Pacific

April – June 2009



After many years of eager anticipation, 'cloud computing' seems finally to be taking off despite the financial crisis. It's propelled by the projected cost saving in corporate IT infrastructure, as well as by bandwidth upgrade in Asia's emerging economies, such as the rollout of 3G network in China. Players are actively manoeuvring to achieve or maximize first mover advantages. Existing 'infrastructure giants' are most likely to capture the lion's share of opportunities by connecting large amounts of public or private IT systems to provide services. Storage providers also hope they can provide data services to SME and personal clients through telecommunication networks.

The opening up of a series of research facilities in Asia's emerging economies signifies that the 'cloudy giants' are very much in need of research expertise. While the corporate university partnerships might help ease the urgent need for researchers, the supply of R&D/Project Management executives may fall short of enterprises' demands. Moreover, according to research by Ovum, 'cloud innovation' may also propel CIOs to evolve the cloud computing research agenda and the emerging debates on cloud standards.

## Hardwhere (highlights April – June 2009)

### 3Com

- Murray Holzworth has been appointed Regional Programme Director, Asia Pacific of 3Com. Mr Holzworth was formerly Queensland State Manager of 3Com Australia in which he played an integral part in securing and managing the recent Department of Education, Training and the Arts (DETA) tender.

### AMD

- Ben Williams has been appointed General Manager, Asia Pacific of AMD. He was formerly Corporate Vice President of AMD.

### Avaya

- Avaya's Managing Director South Pacific, Carlton Taya and Sales Director, Peter Dillon left the networking vendor early this quarter.
- Rob Wells has been appointed Managing Director for Avaya. Andy Hurt has been acting in the role of Managing Director for South Pacific.

### Cisco

- Lee Chiang Toh has been appointed as Chief Executive Officer of Cisco Vietnam. Mr Lee was previously Sales Manager of Cisco Vietnam.
- Glenn Welby has been appointed General Manager, Australia and New Zealand of Cisco IronPort. Mr Welby was formerly Cisco Systems Account Manager for several Canberra-based and national accounts.

### Dell

- Deborah Harrigan has been appointed General Manager, SMB ANZ at Dell. She was most recently Country Manager, New Zealand.



## Emerson Network Power

- Ling Chee Hoe has been appointed General Manager of the Market and Management Organization for Emerson Network Power's Telecom business. Mr Ling was most recently with Siemens Malaysia as Senior Vice President.

## F5 Networks

- Kurt Hansen has been appointed Managing Director, Australia and New Zealand of F5 Networks. Mr Hansen was formerly Managing Director at AirData Pty Ltd. Prior to AirData, Hansen gained extensive sales leadership experience while at Symbol Technologies, Telstra, Cisco Systems, and Ericsson.
- Teong Eng Guan has been appointed Managing Director, ASEAN of F5 Networks. Prior to joining F5 Networks, Mr Teong was the General Manager of Red Hat. Before that he was the Country Manager at Avaya Singapore.

## Fairchild Semiconductor

- Yasuhiko Ito has been appointed President of Fairchild Semiconductor Japan Ltd. Mr Ito was formerly Director, Marketing Group at Fairchild Semiconductor Japan.

## Fuji Xerox

- Brad Monsborough's role at Fuji Xerox Printers has expanded to include the marketing and communications functions, Asia Pacific and China. Mr Monsborough was formerly General Manager at Internet Business Systems and Marketing Director of Iomega, Australia and Asia Pacific.

## Hewlett-Packard

- Neal Clapper was appointed Vice President and General Manager, ESS for Asia Pacific and Japan. Ms Clapper has been with HP for nearly 30 years and was previously Vice President EMEA StorageWorks. She replaces Tony Parkinson who has moved into an undisclosed role within Hewlett-Packard.
- Christy Lake has been appointed Vice President Human Resources, TSG Hewlett-Packard.
- Stephen Richardson has been appointed Vice President Human Resources, Asia Pacific Japan. Mr Richardson was formerly Vice President of Human Resources, Asia at ESPN STAR Sports.
- Qi Shu has resigned from his position as Senior Vice President, Hewlett-Packard China. Mr Shu was previously General Manager of EIE Group China.

## Hitachi

- Takashi Hatchoji has been appointed Representative Executive Officer, Executive Vice President and Executive Officer. Previously Mr Hatchoji was President and Director of Hitachi Research Institute and Group Chief Environmental Strategy Officer of Hitachi.
- Masahiro Hayashi has been appointed Representative Executive Officer, President and Chief Executive Officer, Hitachi Systems & Services. Mr Hayashi was previously Representative Executive Officer, Executive Vice President and Executive Officer of Hitachi.
- Yasuhiko Honda has resigned his position as Vice President and Executive Officer, President and Chief Executive Officer of Automotive Systems Group of Hitachi. He has transferred to Hitachi's New Automotive Systems Company.
- Takashi Miyoshi has been appointed as Representative Executive Officer, Executive Vice President and Executive Officer for Hitachi. Mr Miyoshi was previously Director, Representative Executive Officer, President and Chief Executive Officer of Hitachi Systems & Services.
- Nobuyuki Ohno has been appointed Executive Director and Chairman of the Board of Directors of Hitachi China.
- Kunihiko Ohnumai resigned from Hitachi as Representative Executive Officer, Executive Vice President and Executive Officer. Mr Ohnumai was appointed President and Director of Hitachi's New Automotive Systems Company on July 1, 2009.

## Hitachi Data Systems

- Kevin Eggleston has been appointed Senior Vice President and General Manager, Asia Pacific of Hitachi Data Systems. Mr Eggleston was formerly Regional Vice President of the western region in the United States and replaces Mark Kay who has been appointed to lead alliances with key partners and system integrators globally as Senior Vice President, System Integrators and Alliances.

## Huawei

- Brian Hoppe has been appointed Chief Financial Officer for Huawei's Australian operations. Mr Hoppe was formerly Chief Financial Officer for Nortel's Asia Pacific operations.

## Juniper Networks

- Mark Ablett has been appointed Director, Enterprise Sales of Juniper Networks Australia. Mr Ablett previously spent seven years with SpectraLink, a US-based wireless VoIP vendor, and established its Asian presence.

## Lenovo

- Christine Jou has been appointed Executive Director, Human Resources, supporting Global Finance Team, at Lenovo. Ms Jou was formerly Field Human Resources Head, Greater China, for Pepsico International.
- K Ramakrishnan has been appointed Country Manager, Marketing of Lenovo India. Mr Ramakrishnan was formerly General Manager of TVS Motor Company.

## NEC Electronics

- Junshi Yamaguchi has been appointed President of NEC Electronics Corporation, Japan. Mr Yamaguchi was formerly Executive Officer of NEC Electronics Corporation, Japan.

## Netapp

- Rajesh Janey has been appointed President, India and SAARC Sales of Netapp. Mr Janey was previously Vice President, Enterprise Business, India and SAARC of EMC.

## Orsus Xelent Technologies

- Jian Gao has resigned from the Board. Mr Gao was an Independent Director of the Board who served as a member of the Board's Audit Committee and Compensation Committee.
- Guoji Liu has been appointed as Chief Executive Officer and Director of Orsus Xelent Technologies. Previously Mr Liu was Deputy General Manager of the company.
- Peng Wang has been appointed as a member of the Board's Audit Committee. Mr Wang has been a Director of Orsus Xelent Technologies since 2007.

## Philips Electronics

- Chia Chey Hui has been appointed Chief Financial Officer of Philips Electronics Singapore and ASEAN.
- David Lim, former Chief Financial Officer of Philips Electronics Singapore, retired in April after 38 years with the company.

## Renesas Technology Corporation

- Yasushi Akao has been appointed President of Renesas Technology Corporation, Japan. Mr Akao was formerly Board Director of Renesas Technology Corporation, Japan.
- Katsuhiro Tsukamoto has been appointed Chairman of Renesas Technology Corporation, Japan. Mr Tsukamoto was formerly President of Renesas Technology Corporation, Japan.

## Sennheiser

- Ng Chee Soon has been appointed President and Managing Director of Sennheiser Electronic Asia. Mr Ng was formerly Senior Vice President of Sales of Sennheiser Electronic Asia.

## Sinobest Technology

- Chan Kam Man stepped down from Sinobest Technology as an Independent Director. Tan Swee Ling, formerly Director of Want Want Holdings, has been appointed the role.

## Sun Microsystems

- Hiroaki Kawamura moves from Senior Executive Officer to President of Sun Microsystems K.K., Japan.
- Lionel Lim moves from President of Sun Microsystems K.K., Japan, to Chairman.

## TOA Corporation

- Kenji Itani has been appointed President of TOA Corporation, Japan. Mr Itani was formerly Executive Officer of TOA Corporation, Japan.

## Toshiba

- Masayasu Toyohara has been appointed President of Toshiba Consumer Electronics Holdings Corporation, Japan. Mr Toyohara was previously Toshiba, Japan's Head of Corporate Planning Group, Digital AV Business Group.

## TSMC

- Chairman Morris Chang will replace Rick Tsai as Chief Executive after the Board of Directors tapped Dr Tsai to lead a new business division that will explore new growth engines in the green energy sector.
- Rick Tsai moves from the position of Chief Executive to become President of the New Business Development Organization, helping the chipmaker diversify into new business areas such as solar cells and light-emitting-diode industries.

## Westcon Group

- Wendy O'Keeffe has been promoted to Executive Vice President, Asia-Pacific. Ms O'Keeffe was formerly Managing Director of Westcon's Australia operations.

## About Russell Reynolds Associates

**Leadership.** In today's global business environment, success is driven by the talent, vision and leadership capabilities of senior executives.

Russell Reynolds Associates is a leading global executive search and assessment firm with more than 300 consultants based in 39 offices worldwide. Our consultants work closely with public and private organizations to identify, assess and recruit senior executives and board members to drive long-term growth and success. We value teamwork, serving our clients with a collaborative approach that spans our international network of sector and functional experts.

Our in-depth knowledge of major industries and our clients' specific business challenges, combined with our understanding of who and what makes an effective leader ensure that our clients secure the best leadership teams for the ongoing success of their businesses. For more information, please visit us at [www.russellreynolds.com](http://www.russellreynolds.com).